

Sample Interview Questions

Each employer will ask unique questions based on the job description, but below are some of the most common questions.

General questions:

1. Tell me about yourself.
2. Why are you interested in this position?
3. What do you know about our company?
4. Does your GPA reflect your education and ability? Why or why not?
5. What is the biggest mistake you've made and what have you learned from it?
6. Describe your ideal boss.
7. What is the most creative work-related project or presentation you have completed?
8. Give an example of a time when you had to be relatively quick in coming to a decision.
9. What song best describes your personality?
10. What are your salary expectations?
11. What motivates you to do a good job?
12. How do you work in high pressure situations?

Questions about the organization:

13. Why did you decide to seek a position with our organization?
14. What do you know about this company/organization?
15. Why do you want to work here?
16. Why are you interested in this position?

Questions about strengths & weaknesses:

17. What is your greatest strength?
18. What is your greatest weakness?
19. What parts of this position will you struggle with?
20. What makes you the best candidate for this position?
21. What will you bring to this organization?

Questions about conflict:

22. How would a person who doesn't like you describe you?
23. Tell me about a time you worked with a difficult person? How did you handle it?
24. Tell me about a time when you received constructive criticism and how did you respond?

Questions about creativity & innovation:

25. What was the greatest contribution you have made to an organization you worked for?
26. Describe a new idea you had and how you went about implementing it.
27. Give me an example of a time when you saw a need in your workplace. What did you do to fix it?
28. What is the most creative project you've worked on?



Sample Interview Questions (continued)

Questions about future goals:

29. Where do you see yourself 5 years from now? How about 10 years from now?
30. What are your short- and long-term goals?
31. How does this position fit with your long-term career goals?

Questions about teamwork & collaboration:

32. Describe a situation in which you worked as part of a team. What role did you take on?
33. How do you motivate team members?
34. Tell me about a dysfunctional team that you have been a part of.
35. How do you make sure that all team members are heard?
36. How would a co-worker describe you?

Case study & behavioral questions:

37. What would you do if you came to work and had 25 new emails in your inbox, a note on your desk from your boss requesting to talk with you, two major projects with upcoming deadlines, and a voice mail from a client complaining about the service they received? How would you respond?

Off-the-wall questions:

38. How many beach balls can you fit in a school bus?
39. What is your spirit animal and why?

Questions about planning & prioritizing:

40. How do you prioritize tasks and manage multiple projects at the same time?
41. Describe a situation when you had to organize a large event, project, or group of people.

Sample Questions to Ask Employers

You should always prepare some thoughtful questions to ask the employer at the end of your interview. Here are some suggestions.

1. What is the culture of the organization?
2. What characteristics would the ideal candidate have for this position?
3. How would you describe the company's culture and leadership philosophy?
4. What is the history of this position?
5. I read about (interesting fact) on your company' website. Could you tell me more about this?
6. How do you see new staff contributing to the (initiative, project etc.)?
7. What are your goals for this position in the first year?
8. What is your favorite part about working for this organization?