**Sally Saltwater**

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Education

*Indiana University* May 2020

Kelley School of Business Bloomington, IN

Major: Management, Business Analytics

Minor: Marketing

GPA: 3.3/4.0

Management Experience

Dicks Sporting Goods August 2016-present

*Lead Employee*  Bloomington, IN

* Involve actively in website updates and company communications by organizing all communication outreaches for the company
* Explore new opportunities for project expansion into specific markets and applications for further improvement and renovations within the company
* Researched better sourcing methods to create more desired pricing status for markets within the field by maintaining strong communication within parties and solid market strategy skills

Business Experience

Program for Business Strategies May 2016-August 2016

*Student*  Rome, Italy

* Attended seminars and workshops to better understand and improve my knowledge on foreign business policies
* Researched and developed an individualized plan to better improve the funding for business marketing materials
* Traveled and toured through several businesses within the district in Italy to better educate ourselves and understand reasoning for strategic moves within a possible business structure

Kelley School of Business November 2016-present

*Peer Leader* Bloomington, IN

* Mentor Kelley School of Business students on current academic or personal related difficulties faced by establishing strong relationships with fellow students within similar majors
* Lead tours throughout the Kelley School of Business especially to incoming freshman and transfer students to increase awareness about the school

Community Involvement Experience

Indiana University Dance Marathon August 2016- November 2016

*Dancer*  Bloomington, IN

* Invested 12-14 hours weekly planning IUDM, Indiana University’s largest philanthropy, and the nation’s second largest philanthropy, which raised over $3.8 million for Riley Children’s Hospital this past year
* Motivated and lead over 3400 participants for the 36-hour event by bringing spirit and excitement to all hours of the event