Sally Saltwater

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Education

*Indiana University* May 2020

Kelley School of Business Bloomington, IN

Major: Management, International Business

Minor: Marketing

GPA: 3.2/4.0

Management Experience

*Dicks Sporting Goods* October 2016-present

Lead Employee Bloomington, IN

* Involve actively in website updates and company communications by organizing all communication outreaches for the company
* Explore new opportunities for project expansion into specific markets and applications for further improvement and renovations within the company
* Researched better sourcing methods to create more desired pricing status for markets within the field by maintaining strong communication within parties and solid market strategy skills

International Experience

*Program for Business Strategies* June 2016-August 2016

Student Milan, Italy

* Attended seminars and workshops to better understand and improve my knowledge on foreign business policies especially within Italy and their powers effect on the United States businesses
* Researched and developed an individualized plan to better improve the funding for business marketing materials internationally
* Traveled and toured through several businesses within the district in Milan, Italy to better educate ourselves and understand reasoning for strategic moves within a business

Volunteer Experience

*Indiana University Dance Marathon*  August 2016- November 2016

Dancer Bloomington, IN

* Invested 12-14 hours weekly planning IUDM, Indiana University’s largest philanthropy, and the nation’s second largest philanthropy, which raised over $3.8 million for Riley Children’s Hospital this past year
* Motivated and lead over 3400 participants for the 36-hour event by bringing spirit and excitement to all hours of the event
* Fundraised over $1,000 the past year via social medial and direct communication to ensure I surpassed my goal of $500 to participate in the marathon